



GERMAN/SWEDEN DEFENCE INDUSTRY DAY

28th November 2017

Maritim proArte Hotel Berlin,
Friedrichstraße 151, 10117 Berlin

AGENDA

Tuesday 28 November 2017

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| 08.30 | Registration and Coffee | |
| 09.00 | Welcoming Remarks by BDSV and SOFF
Short overview of the German and Swedish
Defence Industries | Andreas von Büren , Director BDSV
Robert Limmergård , Secretary General SOFF |
| 09.20 | Key note address: The future of multinational
cooperation and consequences for defence industry | Werner Frank , Head of Section Industry, Market,
Export, German Federal Ministry of Defence |
| 09.40 | Key note address: Sweden on challenges of the
new security environment and the German-Swedish
bilateral cooperation | Michael Cherinet , Head of the Department for
Acquisition, Research and Development
Swedish Ministry of Defence |
| 10.00 | Networking Break | |
| 10.30 | Procurement of materiel in accordance with the
amended Customer Product Management | Matthias Giebel
Assistant Head of Procurement Section, Federal
Office of Bundeswehr Equipment, Information
Technology and In-Service Support (BAAINBw) |
| 11.00 | How to do defence business with Sweden | Gustaf Fahl , Head of Logistic Systems Department,
Defence Materiel Administration |
| 11.30 | Practical Case Studies of German-Swedish Cooperation | Dr. Kim Lioe , Head of Strategy & Business
Development, Diehl Defence
Malin Svahn , VP Head of Market Strategy, Saab |
| 12.00 | Networking Buffet Lunch | |
| 13.30 | Short Industry reflections (4-5 min each) | German & Swedish companies attending |
| Germany: Thales, MBDA Deutschland, Jenoptik Advanced Systems, WEW, IABG, GOFA, Autoflug GmbH,
Raytheon Anschutz, Moog GmbH, OHB (tbc), Kitron (tbc), Havel Metal Foam (tbc) | | |
| Sweden: BAE Systems Bofors AB, Carmenta AB, Combitech AB, CRD Protection AB, Habia Cable AB, Marine Jet Power AB,
MSE Engineering AB, Recotech AB, Saab AB, Systecon AB, T-kartor Sweden AB | | |
| 15.30 | Networking Break | |
| 16.00 -
17.00 | One-to-one meetings | |
| 17.30 | Networking Drinks | Zollpackhof , Elisabeth-Abegg-Straße 1 |