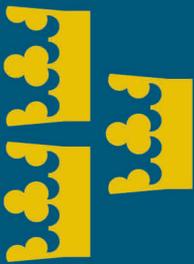


SWEDEN



**SWEDEN:
SHAPING THE FUTURE
OF SECURITY**

Eurosatory 2014



Together, we are developing the defence industry of the future

Sweden is a cooperation partner to count on. We have a long tradition of innovation, commitment to democracy and human rights, a strong belief in the individual and an education system that is accessible to all. This has created great scope for inventiveness which, together with a belief in, and an ambition for cooperation and trade with other countries, makes the Swedish defence industry an innovative, efficient and long-term partner.

The Swedish defence industry offers a unique technological base with cutting-edge research and a reliable business climate. It produces system-platforms in all domains as well as very advanced subsystems. The combination of being a relatively small country together with considerable needs for military resources enables the development of a cost-effective and competitive industry, adapted to international partnerships.

Visit us at stand number H303 at Eurosatory. There we will tell you more about how we together, through cooperation, can create a safer world.



Robert Limmergård
Secretary General, SOFF



Ulf Hammarström
Director General, FXM



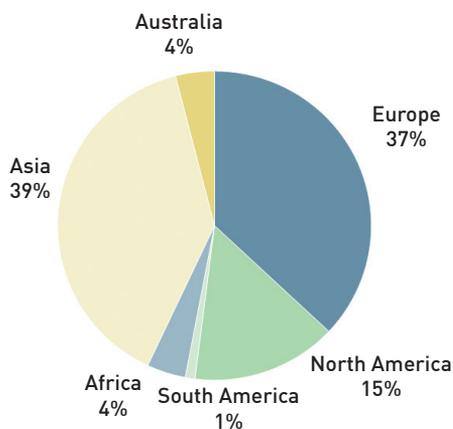
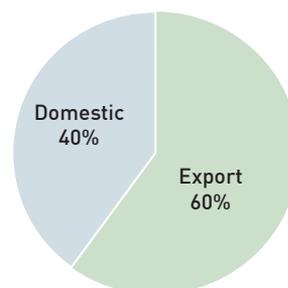
The Swedish security and defence industry - Facts and figures 2013*

The total turnover

The total turnover of the SOFF member companies' security and defence related sales amounted to approximately 30 billion SEK in 2013.

Distribution of sales divided by export and domestic

Compared to 2012 the export share of total sales has decreased slightly while domestic sales increased with approximately 5 percent. It should also be noted that a considerable share of sales in Sweden are intra-industry sales particular from SME:s to lead system integration companies to enable export rather than sales to the Swedish government. Consequently access to international markets has become increasingly important for the Swedish security and defence industrial base.



Distributions of exports among continents

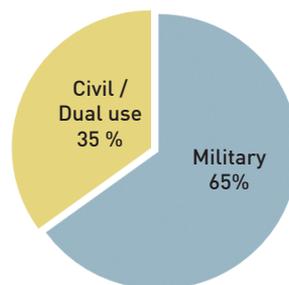
Europe and Asia constitute the most important destinations collectively receiving more than 3/4th of all exports.

Export to Asia has increased slightly since 2012 while export to Europe has fallen during the previous year due to austerity measures and falling defence expenditures. During 2013 export to North America also increased notably compared to the previous year.

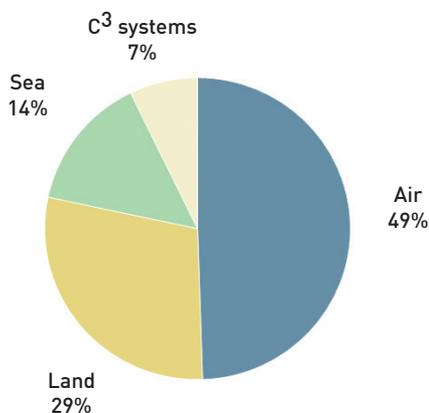
*The figures are based on the SOFF member companies and represents approximately 95 percent of the total turnover generated by companies in Sweden.

Military and Civilian/Dual Use sales

Civil security and dual use products have steadily increased as shares of total sales for the Swedish security and defence industry. In part this reflects the changing nature of the security environment since the terrorist attacks in the United States on 11th September 2001. In order to reduce the challenges associated with decreasing defence expenditures in Europe several companies have deliberately broadened their product portfolio in order to expand market shares within the civilian security sector.



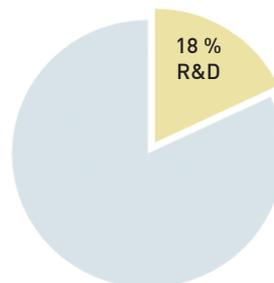
The turnover for all military products in different domains



Over the years the defence industry, together with the Armed Forces and the Swedish Defence Material Administration performed a number of successful developments. Thus today's export success is the result of previous long-term investments. As a consequence Sweden has been able to establish a unique security and defence industrial base, broad enough to cover system platforms in all domains such as fighter aircrafts, naval surface vessels, submarines and land platforms.

Research and Development as shares of turnover

The Swedish security and defence industrial base is exceptionally research intensive. The Saab Group which is by far the biggest member of SOFF devotes 25 percent of its turnover to research and development (R&D). On average R&D constitute approximately 18 percent of total the turnover that the industry generates.



Swedish companies at Eurosatory 2014



J320

PELTOR™

Peltor™ is specialized in the fields of Communications, hearing protections, head and face. Peltor™ has since 2008 become a subsidiary of 3M (was founded in 1902). However for military applications 3M mainly focus on electronic hearing protectors, passive and eyewear. Peltor ComTac™ is used by military forces worldwide since 1998 in a lot of different combination with military radios in several hundred thousand units in total. EAR Classic™ has been in use for military over 30 years worldwide, CAE™ - Combat arms is our latest military earplug. We have producing military eyewear since 1914 as AO Safety-eyewear™, this is changed now to 3M safety-eyewear.

Welcome to contact us for more details at e-mail: lmelin@mmm.com

<http://peltorcomms.3m.com>
mattias.fransson@mmm.com
+46 370 656594

Aimpoint®

K303

Aimpoint manufactures high performance optical sights, with a broad range of products such as red dot sights for small, medium and heavy machine guns but also IR lasers and a Fire Control System for use with weapons such as the CarlGustav and Panzerfaust.

Aimpoint AB is certified in accordance with ISO 9001:2008 and the production meets the highest standards of quality. Aimpoint has been awarded large contracts the last few years around the world. Aimpoint is known for its high quality products and its capability to manufacture and deliver large volumes. Today, there are well over 2 million Aimpoint® red dot sights in use worldwide.

www.aimpoint.com
info@aimpoint.se
+46 40 671 50 20

Aqeri develops, produces and sells tough computers and communication equipment that can withstand the brute force of the most extreme conditions. With more than 20 years of global experience from both defense and industrial sectors, our services and equipment surpass worst case scenarios – as standard.

Aqeri is a public company, listed on the Stockholm stock exchange. We are based in Stockholm, Sweden and complemented with global sales and support partners. We make the impossible possible!

www.aqeri.com
sales@aqeri.com
+46 8 564 737 30

BAE SYSTEMS

K200/K201
G20 (outdoor)

BAE Systems has two business units in Sweden.

BAE Systems Hägglunds focuses on the development, manufacture and upgrade of vehicle systems for military and civilian applications. These include world-leading combat vehicles and armoured personnel carriers in a wide range of variants and roles. In addition, BAE Systems Hägglunds develops electric hybrid drive technology, TorqE©, aimed at applications in the civilian market.

Weapons Systems (Bofors) works on the engineering and development of artillery and gun systems for land and naval applications. We also focus on operations and support services. BAE Systems in Sweden has more than 1,200 employees

www.baesystems.com
info@baesystems.com

BOFORS TEST CENTER

H353

Since 1886 we have been taking ordnance to the very edge to find out exactly where the limits are. Each time we have documented the tests down to the last detail.

Because what's Hell for your product is Heaven for your investment.

www.testcenter.se
info@testcenter.se



H303

Carmenta is a software company offering high-performance geospatial (GIS) products and services to customers in the Defence, Security and Enterprise sectors. With over 25 years of experience our technology is characterised by high performance, easy-to-use, openness and scalability.

Our products are based on standards and we support most geospatial data formats.

As an active member of the Open Geospatial Consortium, Carmenta is dedicated to using and promoting open standards wherever possible. For more information, please visit www.carmenta.com.

www.carmenta.com
marketing@carmenta.com



H303

Comex is one of the leaders in the field of developing and manufacturing eavesdropping protection of computer systems (compromising emanations) and access control systems, e.g. a combined smartcard and biometric reader, CCEAL4+, as well as software solutions.

Comex has an enduring collaboration with Oberthur Technologies, one of the world leaders in providing smartcard based solutions. Comex International is also a reseller of high-performance field-kits for fastening purposes, e.g. ropes, tarpaulins, camouflage nets etc, manufactured by a sister company.

www.comex.se
johan@comex.se
+46 8 630 82 30



H303

Combitech is a Nordic technical consultancy company combining technology, environment and security. The company has around 1400 employees in 25 locations across Sweden, as well as offices in Norway and Finland. Combitech is an independent company within the defence and security group Saab AB and has a turnover of 1,6 billion SEK (2013). Marie Bredberg is the CEO of the company. We are an experienced partner in all areas dealing with technical systems. Our consultants have expertise in information security, systems safety, logistics, systems integration, systems development, robust communications, technical product information and mechanical engineering.

www.combitech.com

EURENCO – Your Partner For Energetic Materials. Unmatched Expertise. Proven Solutions. A leading European company for military explosives, propellants and combustible items, widely acknowledged for its high level of expertise and know-how. A Favored partner of major companies worldwide, EURENCO have the R&D and manufacturing capability to provide a tailor-made service for common success.

www.eurenco.com
eurenco@eurenco.com

FLIR Land Systems develops, produces and markets high- and mid- performance Infrared Cameras and Systems for the ground based defense and security market.

We strive to offer better performance per cost, higher reliability for customers and to excel in meeting customer's specific needs. We are part of FLIR Systems Inc. a world leader in the design, manufacture, and marketing of sensor systems that enhance perception and awareness.

www.flir.com
ulf.kapborg@flir.se

MilDef consists of MilDef AB and MilDef Systems in Sweden, MilDef Limited in the United Kingdom and MilDef Crete in Taiwan. Our products are built to survive the rigors of combat in any environment from scorching desert heat to severe arctic winds. But withstanding the elements is far from the only challenge. There is limited space and weight capacity to get in all the required functionality while being prepared for future developments. MilDef's mission is to constantly push the bar higher for getting the most performance per square inch with innovative compact units. MilDef equipment is also designed to reduce energy consumption and heat production, be highly mobile and easily upgradable. Because being flexible is as vital as being able to take a pounding.

www.mildef.com
sales@mildef.com

The Nammo Group is a technology driven aerospace and defense group specializing in high-end products.

The core business for Nammo is development, testing, production and sale of military and sport ammunition, shoulder launched weapon systems and rocket motors for military and space applications. The Group's demilitarization business comprises leading expertise and know-how related to environmentally friendly and effective disposal processes for all conventional ammunition, explosive products and cluster munitions.

www.nammo.com
info@nammo.com



J303
LK790

Saab serves the global market with world-leading products, services and solutions from military defence to civil security. With operations on every continent, Saab continuously develops, adapts and improves new technology to meet customers' changing needs. Its most important markets today are Europe, South Africa, Australia and the US. Saab has around 14,000 employees. Annual sales amount to around SEK 24 billion, of which research and development account for about 25 per cent of sales.

www.saabgroup.com
info@saabgroup.com

+46 8 463 00 00



H303

Scania CV is a Swedish manufacturer of heavy trucks and buses and of industrial and marine engines. Scania operates in more than 100 countries, and is a leading provider of all kinds of transport solutions to demanding customers. Scania was founded 1891 and is focusing on the heavy transport segment. A foundation in Scania's product system is the modular build that ultimately benefit Scania's customers.

www.scania.com



J302

Welcome to SEPSON. - We are a responsible supplier of reliable, dependable and uncomplicated vehicle-mounted winches. Sepson is always in the forefront with competent and innovative development of world class winches and systems for civilian and military users all over the world.

The Swedish company, founded in 1900, has for a long time had a market leading position in hydraulic vehicle-mounted winches.

Sepson winches are available in a wide range of models with a pulling force as high as 400 kN. All our winches are tested with new and advanced test equipment to continuously check all vital components. Winches from Sepson are designed to provide a minimal need of maintenance and repairs can be done without special tools. Our product development engineers are continuing their efforts to build new winches that meet the primary Sepson objectives of reliability and dependability on the foundation of an uncomplicated design principle.

www.sepson.se
info@sepson.se

+46 281 758 40



H303

Teleanalys is a relatively small, highly efficient and competent company. We specialize in development, design, delivery and installation of communication products and systems, primarily for use in harsh environments. COTS and MOTS adaptation is applied wherever possible. On display will i.a. be a wireless intercom system based on IP-technology, a vehicle adaptor and some other indigenously designed smart accessories for the widely used Harris RF-7800S-TR hand-held soldier radio, a unique universal hand-set holder and some more "Common Sense Products".

www.teleanalys.se
info@teleanalys.se
+46 8 83 53 30

VOLVO

H303

Volvo Defense

The Volvo Group is one of the world's leading manufacturers of trucks, buses, construction equipment and power systems for industrial, naval and land based applications.

Volvo Defense supplies Volvo branded products towards defense authorities, defense organizations and defense companies globally. Our portfolio consists of products such as trucks, construction equipment, power systems, specialized adapted for customer needs such as high mobility, high availability and protection.

We provide comprehensive integrated logistical support solutions world-wide, which makes Volvo Defense your complete supplier of low life cycle cost solutions – wherever you operate.

www.volvodefense.com
defense@volvo.com
+46 31 66 00 00

Woolpower

ÖSTERSUND

H303

Since 1972 garments from Woolpower are produced and designed in our own factory in Östersund, Sweden. Located in the north of Sweden we have the experience of many different climates and especially cold conditions and how to dress right and to keep warm. The garments are made of our own developed material Ullfrotté Original. This material, a blend of approx. 2/3 fine merino wool and 1/3 of synthetic fibre has a unique terry knit structure with heat insulating loops that easily transport moisture away from the skin. Ullfrotté Original has been developed to take the optimum advantages of the wool properties while reinforcing this otherwise quite delicate material with synthetic fibre for increased durability. Wool has also an antibacterial property which in a naturally way combats odors. Our garments are washable at 60°C/140F.

www.woolpower.se



H303

A long history of active collaboration

ÅF is no stranger to the demands of the defence industry or the way the industry works. ÅF consultants have been involved in developing and procuring defence systems since the 1950s. That makes us particularly well equipped to meet the challenges of tomorrow: to stitch together a large number of highly specialized systems in order to lay the foundations for a single, converged communications environment. Armed Forces call upon our services as an independent consultant to analyze a variety of problems, assist with procurement, evaluate proposed solutions and, in many cases, to fine-tune and integrate the products and systems that the defence sector uses.

Projects vary from broad-based and sometimes theoretical analyses to detailed specifications of requirements, technical calculations, security analyses, network planning, installations planning, project management, testing and functional verification, training and documentation.

www.afconsult.com
info@afconsult.com

ÅKERS KRUTBRUK®
Since 1552

H303
K571

Åkers Krutbruk is part of the IBD- Group, a leading provider of advanced protection solutions for military vehicles. With certified quality we develop, test and produce ballistic and mine protection for light to heavy vehicles. Our unique ballistic competence can also be used in the protection of naval vessels, aircraft, containers, facilities and body armour. We also offer ballistic testing in our advanced lab close to Stockholm.

www.akerskrutbruk.se
info@akerskrutbruk.se
+46 159 366 00

Members of the Swedish Security and Defence Industry Association exhibiting at Eurosatory

3 M (Peltor)	J320
Aimpoint	K303
Aqeri	J352
BAE Systems	K200 / K201 / G20 (outdoor)
Bofors Test Center	H353
Carmenta	H303
Combitech	H303
Comex	H303
Eurenco Bofors	A660
Flir	K110
MilDef	H303
Nammo	F292
Saab	J303 / LK790
Scania	H303
Sepson	J302
Teleanalys	H303
Volvo Defense	H303
Woolpower	H303
ÅF	H303
Åkers Krutbruk (IBD)	H303 / K571