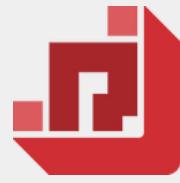




Your Supply Chain Solutions for
Electronic Components



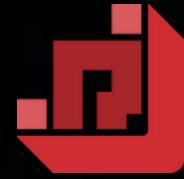
Introduction

- Privately owned, founded in 1990.
- Head office and logistics center of 2,600 m² located in Åtvidaberg, Sweden.
- 30+ employees with a multilingual team.
- Established succession plan.
- Recognized as one of the most experienced distributors and supply chain service providers in the industry.
- Custom-built software system – Rotakorn Supply System.
- Our approach is based on speed, reliability, and strong customer focus.
- Global presence: 4 offices worldwide.



We have thrived by adapting to our clients' needs, finding innovative solutions, and expanding into new markets.

- Peder Olausson, CEO



Avoid supply chain
interruptions with
our shortage
mitigation solution



Transform surplus
inventory into
ecogains with our
excess solutions



Explore the value
and opportunities in
our franchised lines



Global Reach, Local Expertise

Operating 24/7 with customers around the world, Rotakorn combines global presence with the quality and reliability associated with Swedish engineering.



Customer Centric Solutions

SHORTAGE MITIGATION

Avoid disruptions in your supply chain

EXCESS SOLUTIONS

Turn surplus inventory into value

DISTRIBUTION

Unlock new opportunities through our global network

VALUE ENGINEERING

More value, lower cost

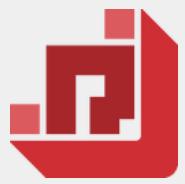
COST REDUCTION PROGRAMS

Strategically lower your production cost

SUPPLY CHAIN CONSOLIDATION

Streamline and strengthen your supply chain



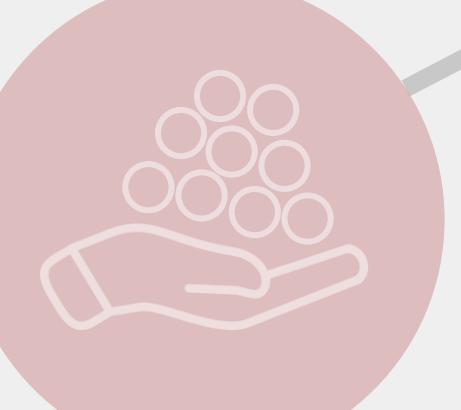


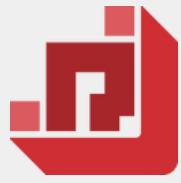
Shortage Mitigation

- 35+ years of experience in managing shortage situations in a dynamic market
- Tailored solutions – always adapted to the specific situation and market conditions
- Global network of carefully selected suppliers
- Quality assurance through third-party test labs, warehouse inspections, and supplier audits
- Clear sourcing strategy across three continents
- Global presence with offices in strategically selected markets
- Historical data tracking in RSS
- Cross-brand replacement capabilities

Speed, expertise, and a global network – that's what makes the difference

SHORTAGE MITIGATION



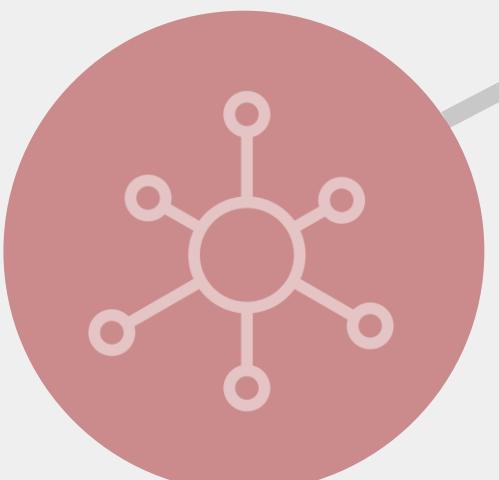
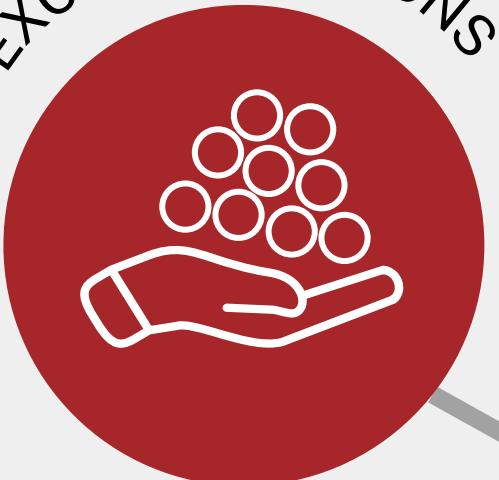


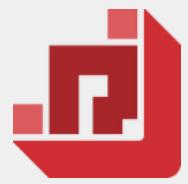
Excess Solutions

- ECO-GAINS – In Tune with the Times
- We transform surplus into environmental and financial value
- A dynamic inventory with over 35 000 unique parts and new arrivals daily
- Working capital – free up tied-up assets for other business areas
- We purchase surplus stock from reliable OEMs and EMS providers worldwide
- We offer flexible solutions: direct purchase, consignment, commission, or trade-in models
- RSS matches customer needs with our surplus inventory

We create value from what's left over – for you, the market, and the environment!

EXCESS SOLUTIONS

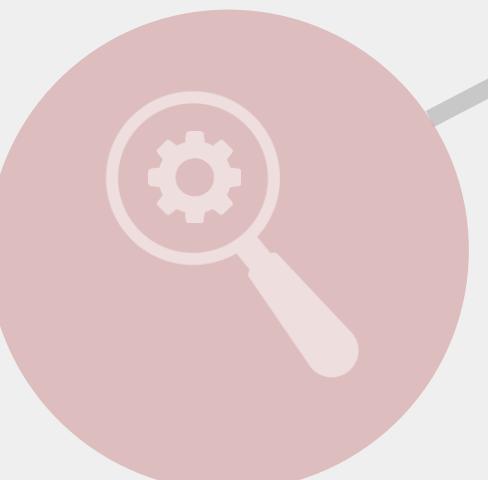
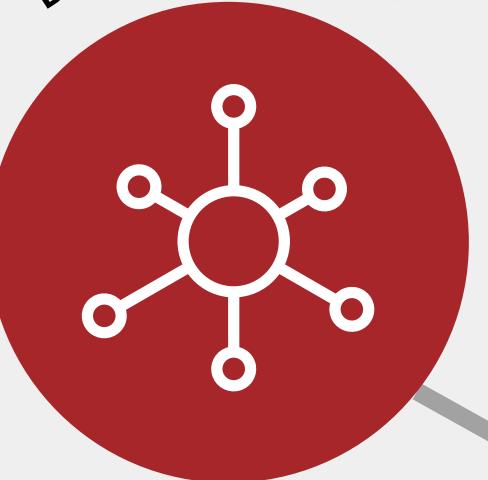


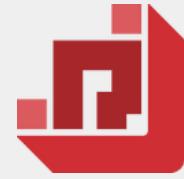


Distribution

- We manage forecasts and build buffer stock under framework agreements to ensure reliable deliveries
- We optimize and shorten lead times through smart sourcing and local warehousing
- Competitive pricing through strong supplier relationships and purchasing volumes
- Secure the supply flow by approving alternative manufacturers
- Full traceability from source to delivery for maximum quality assurance
- Local teams and global partnerships provide worldwide component access
- We benchmark, evaluate, and compare suppliers to secure the best possible deal
- Situation-based LTB (Last-Time-Buy) management
- Climate-controlled warehousing for sensitive components

DISTRIBUTION





Linecard Guide



CET-MOS
Power mosfet



Churod
Relays; Power, Signal, Automotive & Signal/Switching Diodes



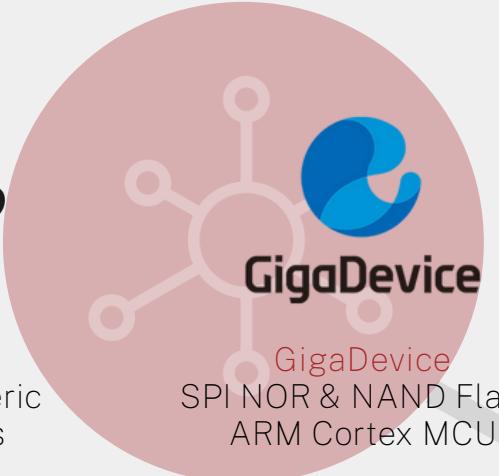
EIC Semi
Zener diodes, TVS, Rectifiers & Signal/Switching Diodes



Flexxon
NAND Flash Storage Solutions (SSD, eMMC, SD-Cards)



Foryard
LED, Dot Metric/Numeric Displays, LED Strips



Good-Ark
Diodes, Rectifiers, PESD, Mosfets & Chip Fuses



GSN
Standard/Customized Cables & Connectors



HTC Taejin
Power Management IC, Voltage Regulators, OP-Amplifiers, Comparators



KingCore
SMD Inductors, Chokes, Coils & EMI Suppressors



Link-PP
SPI NOR & NAND Flash, ARM Cortex MCU



NDK
Crystals & Oscillators



Neltron
Connectors; Pin header, USB, M Series & Board/Wire connections



Netsol
Serial/Parallel STT-MRAM, Asynchronous SRAM



ProMOS
DRAM & SDRAM DDR1-4



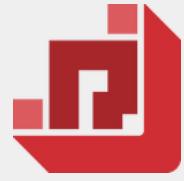
S-Conn
Antennas & Connectors; RF, Coaxial, Adapters



Topway
LCD, 7 Segment, alpha numeric & Customized LCD Modules



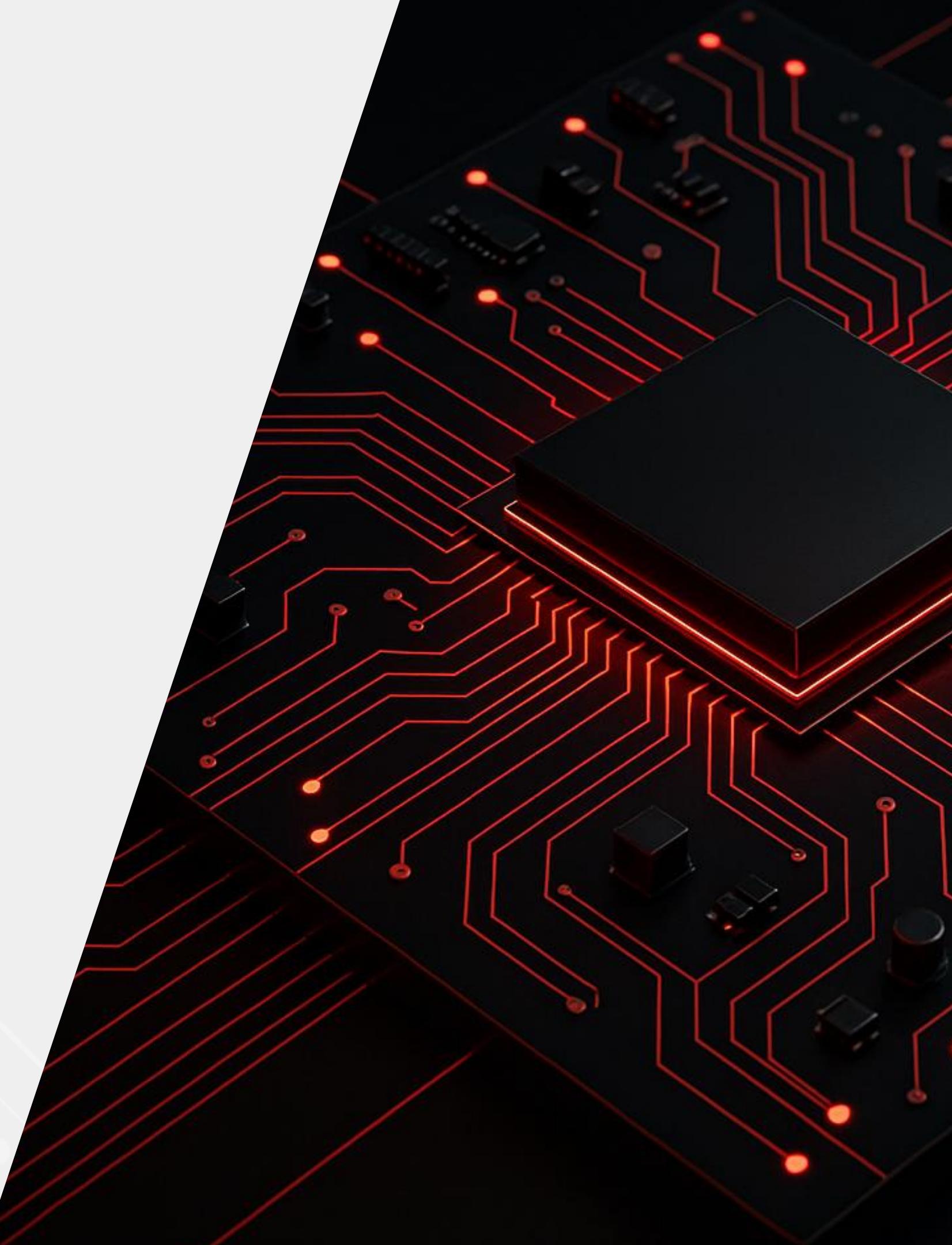
Wanjie
Terminal blocks; Screw, Plug-In, PCB Spring & Barrier



Focus Brands

While this is just a selection, it gives a sense of the range and depth we can support:

- Texas Instruments
- STMicroelectronics
- Infineon / Cypress
- TE Connectivity
- NXP
- Microchip
- Vishay
- Spansion
- ON Semiconductor
- Micron
- Xilinx
- AD / Maxim
- AVX

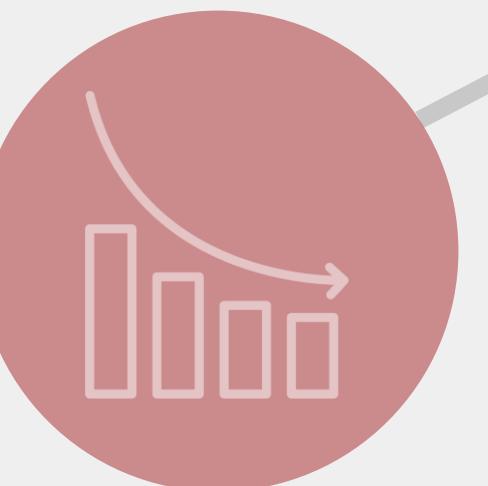
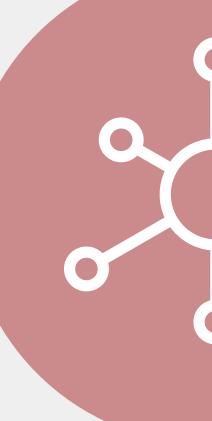


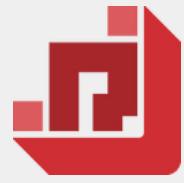


Value Engineering

- Value-Adding Tools for Our Line Card
- We ensure supplier quality through audits of our manufacturers
- Our technical specialists and FAEs support you in evaluating alternatives
- We analyze and compare datasheets to verify functional equivalents
- Test before you decide – we provide samples for validation
- Lifecycle analysis of BOM components using trusted third-party tools
- Rotakorn x Sigma Tech House
- RSS suggests alternatives by matching your BOM/AML against cross-reference databases

VALUE ENGINEERING



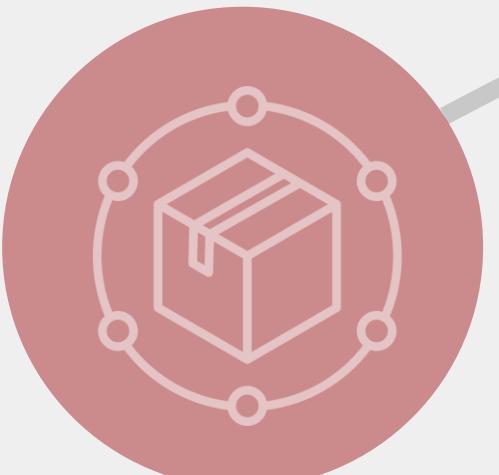


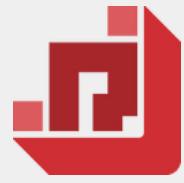
Cost Reduction Programs

- Smart Sourcing – Tailored to Your Needs
- We match your needs against our surplus inventory
- Gain access to alternative options from our line card
- Our global network ensures competitive pricing from multiple sources
- Annual procurement – long-term agreements for stable pricing and reduced admin
- Benchmark and challenge your current suppliers
- With RSS, we efficiently match your AML, BOM, or high-runners to the best available source

We help you save costs – without compromising on quality or delivery reliability

COST REDUCTION PROGRAMS



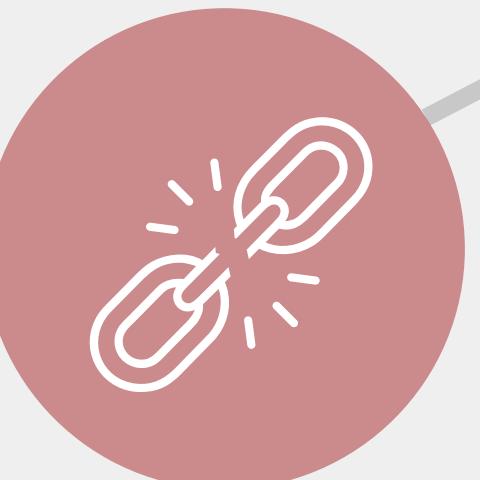
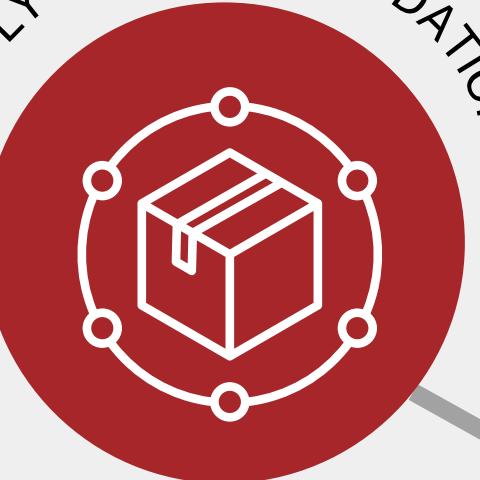


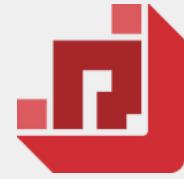
Supply Chain Consolidation

- Strategic Services for Efficient Operations
- Project-based consulting – Leverage our experience and capacity as a consulting resource for temporary or ongoing projects
- Tailspend management – Consolidate single-item suppliers under one point of contact
- Consolidated inventory – Better visibility, shorter lead times, and more efficient flows
- Resource optimization – Free up internal capacity for core business activities

We simplify your supply chain, so you can focus on what you do best

SUPPLY CHAIN CONSOLIDATION





Sustainability & Corporate Responsibility

Environmental Certifications & Standards – ISO 14001, climate-controlled warehouses, and ESD-secured processes

Responsible Sourcing – Carefully selected suppliers committed to ethical and environmentally friendly production practices

Reducing E-Waste & Supporting the Circular Economy – Our Excess Solutions Program helps repurpose components instead of discarding them

Efficient Logistics & Lower CO₂ Impact – An optimized supply chain minimizes unnecessary transportation

Digitalization & Transparency – Rotakorn's proprietary system matches demand and inventory to prevent overproduction

Our Certifications

- ISO 9001, ISO 14001, IDEA-ICE-3000
- Third-party testing available upon request through independent laboratories.
- Quality is our top priority.





Let's Connect!

How can we support your supply chain?
Let's discuss your needs!



Martin Lindström
VPO
+46 (0)708 70 22 40
martin@rotakorn.se



Rotakorn Electronics AB

