

## *Invitation*

# DANISH SWEDISH DEFENCE INDUSTRY FORUM @ DALO INDUSTRY DAYS 2025

*21-22 August 2025, Copenhagen, Denmark*

Connect with the Danish defence industry to create new partnerships, explore business opportunities and potential joint initiatives at our embassy events in conjunction with DALO Industry Days.

*The Swedish Embassy in Copenhagen and Business Sweden, in collaboration with Dansk Industri FOS and SOFF, invites you to participate in a speed-dating session and networking reception to deepen industrial collaboration in the defence sector. The two activities aim to address two priorities:*

- 1. Securing production and critical supply chains in our defence industries to strengthen resilience and reduce strategic dependencies*
- 2. Contributing to a more competitive and resilient Nordic technological and industrial base through practical cooperation and innovation*

### DANISH MILITARY SPENDING AT FULL SPEED

*Denmark's defence sector is undergoing significant transformations with dramatically increased defence spending and streamlined workflows in the Ministry of Defence. The use of direct allocation in connection with equipment procurement should help to accelerate the build-up of the Danish Armed Forces' combat power as Denmark commits to a substantial long-term increase in defence spending, including an emergency fund of 50 billion DKK for 2025 and 2026. Meanwhile, Sweden is planning the largest rearmament since the Cold War, which involves a loan-financed defense investment from this year until 2035, which could total SEK 300 billion. The need for quick deliveries in a rapidly growing Nordic defence market calls for more collaboration across our industries to satisfy the demand.*

*DALO Industry Days is the largest exhibition in Scandinavia showcasing equipment primarily from the defence industry. This year, the focus is on international participation from strategic partners in Europe and overseas, representing NATO and NATO-allied countries. We expect a strong presence by the Swedish defence industry and would like to grasp the opportunity to forge closer even closer connections between the Danish and Swedish defence industry by extending the stay for an embassy reception on the final day of the exhibition followed by a speed-dating session in the morning the day after.*

### WHY PARTICIPATE

- Establish **new business relationships** and discuss partnerships through networking reception and **one-to-one meetings** with Danish defence industry
- **Exclusive networking** reception for Swedish companies hosted at the Swedish Ambassador's Residence
- Joint effort to **highlight Swedish defence industry strengths**

Contact: Klas Arvidsson, [klas.arvidsson@business-sweden.se](mailto:klas.arvidsson@business-sweden.se) or Eric Baffoy, [eric.baffoy@business-sweden.se](mailto:eric.baffoy@business-sweden.se), for more information and register here: [Sweden @DALO Industry Days](#) before 28 May.

## PRELIMINARY PROGRAMME

### DANISH-SWEDISH DEFENCE INDUSTRY FORUM

**21 August** (2<sup>nd</sup> and last day of Dalo Industry Days)

**Afternoon    Swedish embassy reception at Dalo Industry Days**

*Embassy of Sweden and Residence of the Ambassador of Sweden to Denmark,  
Sankt Annæ Plads 15, Copenhagen*

**16.00**            Arrival and welcome drinks

**16.15**            Opening remarks –Hans Wallmark, Ambassador of Sweden

**16:25**            Keynotes on developments, needs and opportunities in Denmark and Sweden

High-level representatives from the Swedish and Danish defence sector

**16.45**            Networking

**18.30**            End of program

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**22 August** (the day after Dalo Industry Days)

**Morning        Deepening Danish and Swedish innovative defence collaborations**

*Embassy of Sweden and Residence of the Ambassador of Sweden to Denmark,  
Sankt Annæ Plads 15, Copenhagen*

**09:30**            Briefing on the Danish defence ecosystem & the Swedish defence ecosystem for Swedish participants in collaboration with Dansk Industri FOS & SOFF

**10:00**            Speed-dating

**12:00**            Networking lunch

**13:00**            End of program

## REGISTRATION FORM:

☐ We hereby apply to participate. Participation fee is 18 000 SEK excl. VAT.

☐ We hereby apply to participate as a small and medium sized company (SME).  
Participation fee is 9 000 SEK excl. VAT.

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**Registration is binding after written confirmation from Business Sweden.** The fee will be invoiced upon confirmation and is non-refundable. If not stated otherwise in the invitation, upon cancellation of participation the fee will be charged in full as from the date Business Sweden has received and confirmed the Participant Company's binding registration.

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### Terms and Conditions:

- Business Sweden's General Terms and Conditions for participation in trade and invest activities, enclosed as Appendix 1, govern the performance of this project.
  - Invoicing will be done in SEK, based on the official exchange rate applied on the invoice date.
  - Payment terms are thirty (30) days after the date of invoicing. VAT will be added when applicable.
  - Any additional costs or expenses to be paid by the Participant Company will be verified with Participant Company in advance.
  - The Participant Company is fully liable for any and all damages caused by the Participant Company or its employees, representatives or visitors.
  - The Participant Company accepts to participate in a client satisfaction survey after finalized trade and invest activity.
  - Registration to be sent no later than 28 May 2025 to [klas.arvidsson@business-sweden.se](mailto:klas.arvidsson@business-sweden.se)
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**Participation fee includes:** participation 1 person in embassy reception, 2 persons at speed-dating, opportunity to influence invited participants to speed-dating.

**Please note:** The fee does not include travel expenses such as flight and accommodation.

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### Participant Company information

Name of Participant Company:

Corporate ID:

Invoicing address:

### Contact Person

Name:

Telephone:

E-mail

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This form has been duly executed in two original copies, of which the Parties have taken one each. If this invitation has been signed electronically by the Parties, the Parties agree that any electronic signature appearing on this form shall have the same validity, enforceability and admissibility as a wet ink signature.

Date:  
Place:  
Participant Company

Date:  
Place:  
Swedish Trade & Invest Council, reg no  
262000-1194

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Name:  
Title:

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Name:  
Title:



*We help Swedish companies grow global sales and  
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*BUSINESS SWEDEN Box 240, SE-101 24 Stockholm, Sweden  
World Trade Center, Klarabergsviadukten 70  
T +46 8 588 660 00 F +46 8 588 661 90  
[info@business-sweden.se](mailto:info@business-sweden.se)*



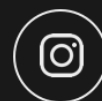
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