

Satcube

Company presentation



In operations

Countries:

Ukraine, Syria, Haiti, Mali, Burkina Faso, Sudan, Kenya, Tanzania, South Sudan, Brazil, Madagaskar, Maldives, Australia, Norway, Sweden, Denmark, Ukraine, Poland, Moldavia, Italy, Germany, USA, Schwitzerland, Slovakia, UAE, Japan, South Korea.

Users:

CBS News, ABC News, Sky News, US DoD, UK Government, German Government, FBI, International Red Cross, UN, UNHCR, IKEA, Orange, World Central Kitchen, MSB, and several more.





About Satcube

- *World-leading portable broadband terminals for satellites*
- *Internet connection within a minute anywhere on earth*
- *High profitability with growth focus. Revenue 2022 13 MUSD*
- *30 resellers, E-commerce and Terminal-as-a-Service*
- *High-performing team (50 employees) with proven success in the industry*
- *Head office in Gothenburg connected to Chalmers*
- *Our own production facility in Karlstad, Sweden*



About our terminal – the Satcube Ku

- *Outperforms traditional devices in size, speed, ease-of-use and design*
- *Red Dot Award 2019 winner*
- *Powered by Intelsat Epic HTS fleet and wide beam global Ku-band network*
- *Redundant and survivable network for mission-critical and data-intense applications*

About the Satcube Ku

- *Ultra portable wi-fi hotspot*
- *Up to 20 mbps up-& download*
- *From case to wifi in just a minute*
- *Easily transported in backpack*
- *Weights only 8 kgs*



Some technical features

- *Unique flat panel antenna, our design and core technology*
- *50 W amplifier (BUC)*
- *Multiband LNB (receiver)*
- *Built in modem: iDirect IQ200 (Evolution & Velocity), UHP 210, Newtec 2510*
- *Integrated navigation system (GPS, Electronic compass, Gyro)*
- *User-friendly interface*
- *3 hot-swappable batteries*
- *IP 65 (IP 67 optional)*
- *Full temperature range (-20 +55 °C)*





About the Satcube Secure

- *iDirect 950 mp, TRANSEC standard*
- *Ultra portable wi-fi hotspot*
- *Up to 20 mbps up-& download*
- *From case to wifi in just a minute*
- *Easily transported in backpack*
- *Weights 10 kgs*

Intelsat FlexMove

High-speed service

10 mbps download & 3 mbps upload

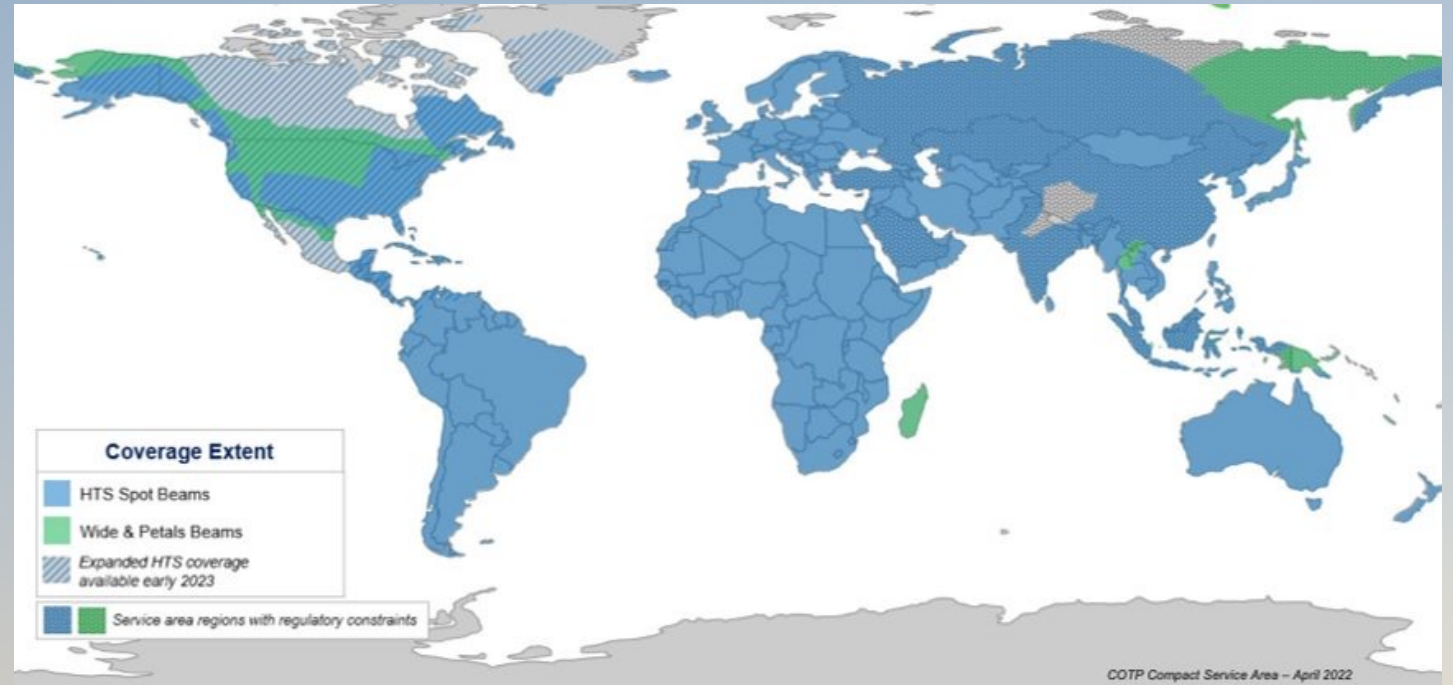
Global coverage

Through network of 50+ satellites

iDirect IQ 200

or iDirect 950 mp

One configuration required to access entire network using the Velocity platform



Intelsat FlexMove – Data model

Flexible data packages

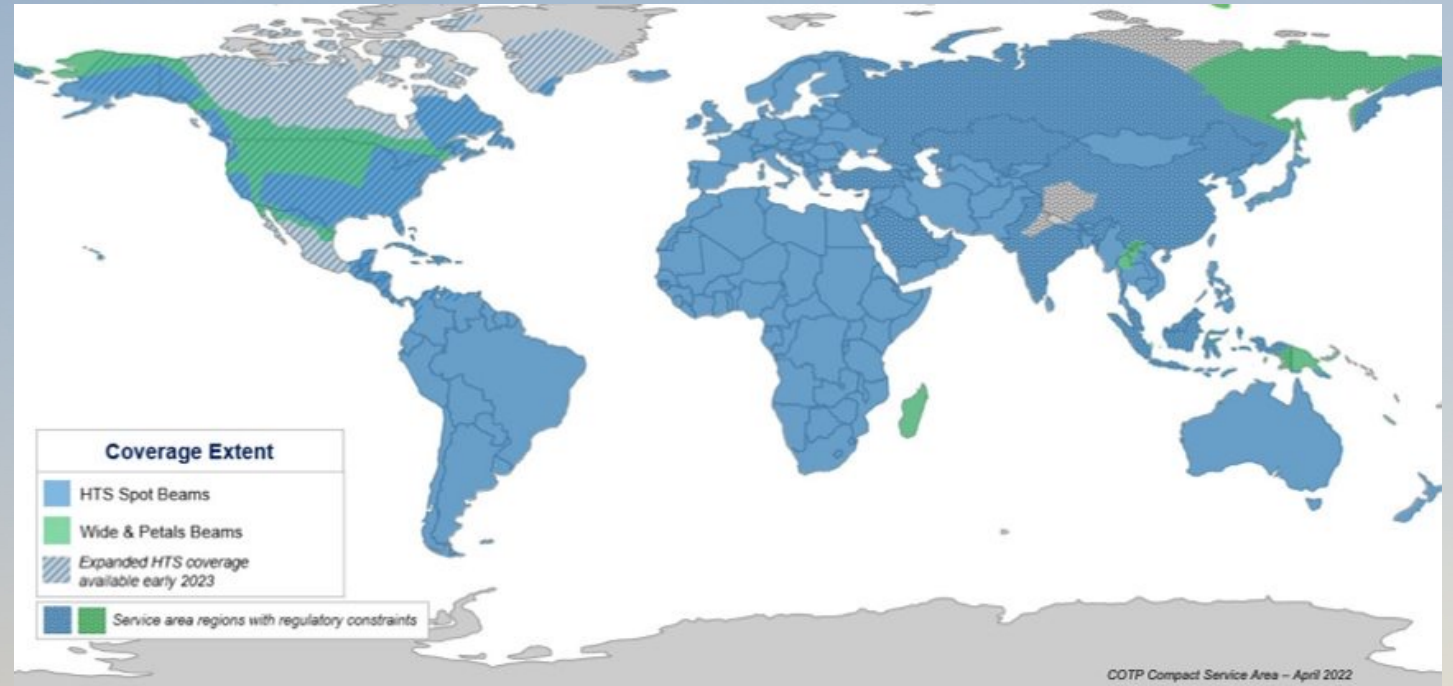
Packages available for monthly, quarterly and annual renewal- to fit all kinds of users.

Top up packages

Additional packages are available for purchase when in need for additional data.

Overage fee

Service won't stop or run at reduced speed if the data is fully consumed, instead an overage fee will apply (approximately 40-80 USD / GB).





For Governments

Need:

High-speed satellite broadband for rapid deployment in severe terrain and dangerous conditions.

Solution:

Satcube Ku on Intelsat FlexMove network enables governmental users to perform mission-critical tasks in the field.

Users:

*Socom - Fort Bragg
UK SAS
UK Army
UK Royal Navy
Commando Forward*

*UK Surgical Groups
Germany Bundeswehr -
welfare
Israel - IDF
Sweden - MUST*

For Humanitarian Aid

Need:

Portable and easy-to-use solution for quick deployment following disasters such as war, hurricanes or wildfires.

Solution:

Satcube Ku on Intelsat FlexMove network gives them the flexibility to instantly get to the disaster area and start saving lives.

Users:

UNHCR

The Swedish Civil
Contingencies Agency

International Red Cross
UN Peacekeeping
World Central Kitchen





For broadcast and media

Need:

Portable and easy-to-use solution for quick deployment in breaking news situations that is compatible with encoders such as LiveU, Dejero, Aviwest or TVU.

Solution:

Satcube Ku on the Intelsat FlexMove network enables them to be ready wherever the story hits.

Users:

*CBS News
ABC News
ITV Daytime*

*ITN Channel 4
TV2 Denmark
Sky News*

BGAN Comparison

Data cost per hour:

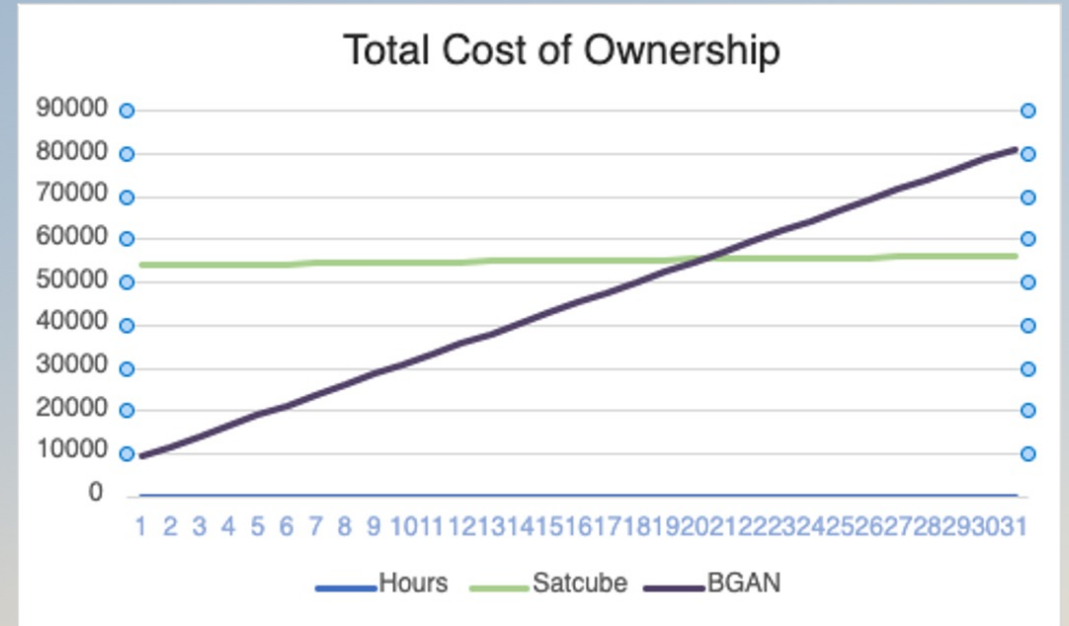
Consumption of 2 GB per hour

Satcube: 80-160 USD

BGAN: 1620 USD

Total cost of ownership (terminal cost + usage):

- Satcube already provides a significantly better performance (10 mbps download & 3 mbps upload on FlexMove)
- After 21 hours of usage, the Satcube becomes cheaper



Thank you!