



INTERNATIONAL SUPPLIERS DAY

Sweden, November 1-2nd

HOW TO BENEFIT



LEARN

Learn from key industry stakeholders across the defence industry in Sweden



EXPAND YOUR NETWORK

Meeting partners can be overwhelming, International Suppliers Days allows you to meet suitable companies at a single event



MEET THE RIGHT COMPANIES

Skip the cold calls and connect directly with local companies who are actively looking to collaborate. We help you find companies that match your specific needs



PRESENT YOUR BUSINESS

Promote yourselves as potential partners for business or research projects (EDF, Nato)



ENJOY

Or just enjoy Stockholm in on of the coziest time of the year...

SWEDEN'S
MILITARY DEFENCE
FUNDING IS TO
INCREASE TO
2% OF GDP.

WHAT CAPABILITIES
ARE NEEDED?
WHOM DO I PARTNER
WITH?

THE CONCEPT

A TWO DAY EVENT

SEMINAR

Delegates will hear directly from Government officials on the defence procurement plans

MINGLE

Network with companies who are seeking to establish mutually

MEET

Sit down and discuss with companies within your field and interest

LEARN

Understand how Sweden work as a market and how to gain access

PROGRAMME

1ST NOV

12.00

Luncheon mingle

Introduction; SOFF

Defense spending - on what capabilities?

Swedish Armed Forces

Prioritised technologies; Rickard Stridh,

Chief scientist, Swedish Armed Forces

Future plans; Björn Wollentz, Advisor to DG,

Defence Materiel Administration (FMV)

Acquisition process; Louise Johansson, Head of
department, FMV

Mingle & dinner buffet

2ND NOV

08.00

Sweden as a market - aspects and regulations

Max Florenius, Attorney

Speed pitches

B2B meetings

ENDS

13.00

Luncheon mingle



When: 1-2 November
(luncheon to luncheon)

Where: Storgatan 5,
Stockholm



SOFF
Swedish Security & Defence
Industry Association