

SE-CZ DEFENCE INDUSTRY DAY

12 October 2016

Venue: Storgatan 5, Stockholm

Program

11 October 2016

18:00 Reception at the Czech Republic Embassy

12 October 2016

08:30 Coffee and registration

09:00 Opening

- **Robert Limmergård**, Secretary General, Swedish Security and Defence Industry

Introduction remarks

- **Tomáš Kuchta**, Deputy Defence Minister of the Czech Republic

Introduction remarks

- **Jan Salestrand**, Secretary of Defense, Ministry of Defence, Sweden

Introduction to Swedish/Czech Industrial base

- **Robert Limmergård**, Secretary General, Swedish Security and Defence Industry
- **Ladislav Simek**, VP for International Relations of the Defence and Security Industry Association of the Czech Republic

Case study: Industrial Co-operation; lessons from Sweden

- **Saabs view**, **Lennart Sindahl**, Deputy CEO
 - Case presentation: In country production through local partner, **Anders Linder**, VP and Head of Surface Radar Solutions
 - Case presentation: In country development and delivery through local subsidiary, **Sheryl Lutz**, General Manager Maritime Saab Australia, Combat Systems and C4I Solutions
 - Case presentation: In country development and system integration through local partner, **Anders Linder**, VP and Head of Surface Radar Solutions

Coffee break

Case study: Industrial Co-operation; lessons from Sweden

- **BAE System Hägglunds view**; **Mikael Segerman**, BAE Systems Hägglunds

Case study: Industrial Co-operation; lessons from Czech Republic

- **ERA, a.s.**; **Vojtech Stejskal**
- **AERO Vodochody Aerospace, a.s.**; **Alexandra Mamrillova**

Luncheon

One-To-One meetings: pre-scheduled – the lunch continues

14:00 Close and disperse



Embassy of the Czech Republic in Sweden

About the SE-CZ Defence Industry Day

The seminar aims to bring together innovative enterprises from the Czech Republic and Sweden seeking to collaborate on mutual commercial benefit. Activity will focus on short industry presentations and pre-scheduled one-to-one meetings.

Case studies on industrial co-operation; lessons from Czech Republic and Sweden

- Examples of previous partnerships in major procurements (IC/offset)
- Lessons learned
- Recommendations in regards to Czech/Swedish co-operation
- Max 15 min/company

One-To-One meetings: needs to be pre-scheduled

- Participants will be able to request individual business meetings with other participants.
- Lists of participants will be shared together with background info about the enterprises.
- Meeting requests must be confirmed by both sides in order to be scheduled.
- Shortly before the seminar a schedule for the One-to-One will be sent out.
- 15 min/company

The Swedish Defence Material Administration (FMV) will have a representative attending and available for questions during the seminar.