

**SWEDEN / UK DEFENCE & SECURITY INDUSTRY COOPERATION DAY  
STOCKHOLM, WEDNESDAY 19 AND THURSDAY 20 NOVEMBER 2014**

**Venue: Scandic Klara Hotel, Slöjdgatan 7, Stockholm**

**Wednesday 19 November 2014**

- AM UK Delegates fly to Stockholm  
PM UK Delegates arrive in Stockholm and transfer to their hotel(s)  
17.15 UK Delegates receive a briefing at the British Embassy from Aidan Liddle (Deputy Head of Mission) & Mike Palmer (British Defence Attaché)  
18.00-20.00 Welcome Reception at the British Embassy

**Thursday 20<sup>th</sup> November 2014**

- 08.30 Registration and Coffee
- 09.00 Welcoming Remarks by SOFF and ADS**  
*Mr Robert Limmergård, Secretary General, SOFF*  
*Mr Brinley Salzmänn, Director – Overseas & Exports, ADS*
- 09.15 Keynote opening address**  
*Jan Salestrand, State Secretary, Ministry of Defence*
- 09.30 UK MoD VIP Presentation**  
*Mrs Valerie Evans, Head, International Relations Group, Defence Equipment & Support, UK MoD*
- 09.45 Future technologies for future battlefields**  
*LtCol. Johan Hansson, Swedish Armed Forces*
- 10:00 Upcoming procurements in Sweden**  
*Hanan Åberg, Swedish Defence Materiel Administration*
- 10.15 Creating innovative partnerships within defence supply chain**  
*Martin Lundmark, Swedish Defence Research Agency*
- 10.30 Networking break with Coffee and Tea

- 11.00**      **How to do business in UK, including some of future procurements**  
*Mrs Valerie Evans, Head, International Relations Group, Defence Equipment & Support, UK MoD*
- 11.30**      **Overview of the UK and Swedish Defence and Security Industries**  
*Mr Robert Limmergård, Secretary General, SOFF*  
*Mr Brinley Salzmänn, Director – Overseas & Exports, ADS*
- 12.00**      **Globalization and supply-chains**  
*Ulf Hammarström, Director General, Swedish Defence and Security Export Agency*
- 12.20**      **Case study:**  
**Saab on doing business together and demonstrating the importance and benefits of having global supply chains**  
*Tomas Samuelsson, Saab, President and Head of Market Area Europe and Greater Middle East*
- 12.40**      **Closing Remarks by SOFF and ADS**  
*Mr Robert Limmergård, Secretary General, SOFF*  
*Mr Brinley Salzmänn, Director – Overseas & Exports, ADS*
- 12.50      Networking buffet lunch
- 13.45**      **One-to-one meetings between UK and Swedish Delegates (15 minutes each)**
- 16.00**      **Close and disperse**
- Evening      UK Delegates depart for the UK